



Center Head (01 no)

[Salary may range from Rs 1 lakh to 1.25 lakhs p.m based on candidate's experience]

Qualifications:

- Engineering degree with at least 2-5 years of relevant work experience with research and product development skills. M.Tech/Ph.D/MBA degree preferable.
- At least 2-5 years experience working with entrepreneurs, start-ups, learning/ tinkering labs, incubator or incubation consultancy.
- Demonstrated ability to cultivate, build and maintain strong working relationships with start-ups, entrepreneurs, mentors, universities, research institutions, industry experts, associations, chamber of commerce & industries, state & central government, and angel investors

Role & Responsibilities :

- Develop and execute strategy for outreach, hunting, attracting and on boarding deserving and Qualified innovative entrepreneurs, rural Innovators and start-ups especially from Unserved and Underserved Regions.
- Designing & managing Incubation and Acceleration programs
- Provide high-quality coaching and advisory support to entrepreneurs
- Good understanding of the social entrepreneurship ecosystem.
- Qualify and evaluate applicants for creativity, innovation, acceleration and investment stage.
- Manage the day- to- day interaction with the Incubates
- Provide support to entrepreneurs across ideation, acceleration, investment and scale-up stage.
- Ensure tight management of milestones and progress of entrepreneurs and start-up companies;
- Guide & support start-ups for fundraising activity.
- Develop, execute and own an operational and engagement strategy for the entire community including donors, startups, investors, corporate, mentors, advisors, and domain experts.
- Provide continued strategic guidance to entrepreneurs in areas such as business modeling, sales, and marketing, financing, fundraising, overall strategy, operations etc.
- Be the switchboard for entrepreneurs to access relevant resources and connections associations, chamber of commerce & industries, state & central government, and angel investors.
- Develop processes, procedures, and policies of the incubator and manage day- to-day activities.
- Grow the brand equity of the Incubator Forum.
- Develop implement new initiatives for incubation service offerings to entrepreneurs & start-ups.