

MEMORANDUM OF UNDERSTANDING

The Memorandum of Understanding (MOU) is signed on

14th Oct 2019.

Between

M/S.DRS DILIP ROADLINES Limited., Secunderabad, a company incorporated under the Indian Companies Act, 1956, having its Registered and Corporate office 306, 3rd Floor, Kabra Complex 61 – M.G. Road, Secunderabad – 500003 Telangana, India, represented by its

General Manager (Corporate), M. N. Rao referred to as the '**Company**' (Which term shall unless repugnant to the context **mean** and include its successors-in-interest and permitted assignees) of the ONE PART.

AND:

CBIT - School of Management Studies, located at Gandipet, Hyderabad, represented by its **Head-Industry Institution Interaction**, V.BALAJI KESAVA RAO, hereinafter referred to as the '**Institute**' (which term shall unless repugnant to the context mean and include his heirs, legal representatives, assignees, executors and administrators) of the SECOND PART: each a 'party' and collectively the 'parties'.

WHEREAS

The Company recognizes that it is desirous of providing **Career Guidance** to the students of the institute. This service will help students understand the job opportunities available to them in the all branches and subsidiaries of the Company across India and Abroad. The Company wants to become an authorized Logistics service provider as well as Packers and movers services to the students and employees of the Institute.

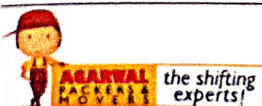
AND

The Institute recognizes and accepts that the Career Guidance will facilitate unbiased dissemination of information to those students desirous to be placed in the Company, through **Internships, Mini Projects/Major Projects and Final Placements**.

Therefore, both the 'Company' and 'Institute' agree as follows:



**Dilip RoadLines
Limited**



Statement of Intent:

Through this agreement, both the 'Company' and 'Institute' intends to facilitate collaboration and cooperation in the areas of mutual interest for the purpose of enhancing access to the Company Facilities and Services.

Scope:

Each Party agrees to give due consideration to any request to collaborate and cooperate on any of the following areas:

- On Campus Help Desk
- Internships to MBA students in the Company
- Career Guidance and pre-placement talks by the Company Officials to the students of the institute.
- Guest Lectures by the Industry Experts of the Company to the Students of the Institute.
- Campus Recruitment Drives by the Company to the Students of the Institute.
- Consultancy Projects/Assignments/Research Projects by the institute's Professors/Faculty Members for the benefit of the Company as a whole.
- Student Development and Training Programs
- Packers and Movers services to all Students & Employees
- Logistics services
- Warehousing facilities
- DRS International Schools/Edify schools admissions

Activity Agreements:

The Parties shall only undertake joint activities pursuant to a jointly-authored contract, properly signed by all parties.

Duration:

This Agreement takes effect on the date both Parties have signed for an initial period of 3 years renewed or terminated thereafter under mutual consent.

Modification or Termination:

This Agreement will become effective when signed by both parties. The agreement will remain in effect for three years from the signature date, below, and may be renewed or amended by mutual agreement of the parties. The parties agree to periodically review the

activities undertaken and the progress made and to consult concerning amendments, renewal or termination of this Agreement. Either party may terminate this Agreement at any time by providing written notice of '**three months**' such termination to the other party.

Signature and Notices:

Accepted and Agreed

CBIT-School of Management Studies
For Chaitanya Bhaskar Institute of Technology
SMS Department

Signed: _____

V.B.K. RAO

Printed Name: Mr. V. BALAJI KESAVA RAO

Head-Industry Institution Interaction

Date: _____

Accepted and Agreed

M/S.DRS DILIP ROAD LINES, Hyderabad

Signed: _____

M. Naganwa

M. N. Rao

General Manager (Corporate),

Date: _____

14/10/2019



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